



July 29, 2016

Kim Richardson
Chairman of the Board
TTSAO

100-1 Hunter Road
Hamilton, Ontario L8N 3W1

Dear Kim Richardson,

At *Northbridge Insurance*[®], our driver eligibility criteria are similar to the best practices used by top employers in North America's trucking industry today. As such, we're proud to support the Truck Training Schools Association of Ontario (TTSAO) and recognize TTSAO accredited driver education programs as part of our insurance eligibility standards.

The TTSAO's commitment to providing the trucking industry with high quality driver training programs helps to ensure that all drivers entering the profession obtain a minimum level of knowledge and ability—consistent not only with the needs of their employers but with the safety of the general public.

While meeting the demands for qualified drivers has become a critical challenge, we recommend that trucking companies continue to ensure standards for driver qualification are met, so that safety improvements are developed and insurance remains affordable in the long term.

Regards,

A handwritten signature in blue ink, appearing to read 'Todd MacGillivray', with a large, sweeping flourish extending to the right.

Todd MacGillivray
Director, Transportation & Logistics
Northbridge Insurance

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